

CUSTOMER SUCCESS

CAT® D8T WASTE HANDLING DOZER



MR. SYED WAJAHAT ALI
HEAD OF DIVISION
AIMS GROUP

“Keeping our waste-management fleet running is a challenge in itself, but with Cat equipment, and Al-Bahar's support that challenge is more manageable. Cat offers industry-leading machines and Al-Bahar offers one of the best parts network in the region designed to deliver parts whenever need arises. With the recent deal signed, I am hopeful that they will live up to their expectations.”

About AIMS

Established in 2006, AIMS offers a range of solutions from infrastructure (asphalt production, sand supply, roads and road construction), environment (solid and liquid waste management), promotions (advertising and MICE) and services (equipment hire and fleet management). As the largest integrated environmental solutions provider in Ajman, AIMS offers consultancy, design and build, operations and maintenance services in solid and liquid waste management. For more information, visit - www.aimsgroup.com



Customer Challenges: What was AIMS looking for...

- Purpose built machinery for waste handling applications
- Waste guarding options for their equipment
- Operator comfort, machine stability and extended undercarriage life
- Equipment that can handle unpredictable loads, harsh environments and unstable underfoot conditions

Solution Offered: What was delivered to AIMS...

- The machine chosen for the particular application and utility was Cat® D8T Dozer
- Customised D8T included an 8U Blade with trash rack -25m3 capacity, waste handling undercarriage and final drive seal guard
- The machine was offered with an exclusive bundled offer including premier warranty for 2 years/6000 hrs., and comprehensive CVA (Customer Value Agreement) with oil for 3 years/6,000 hrs.

"A satisfied customer is the best business strategy of all."
- Michael LeBoeuf

AIMS choose Cat D8T Dozer as it was an excellent product from Caterpillar®, and came along with Al-Bahar's all-inclusive, fast, and reliable product support.

"Our services made sure the operations at AIMS were not hindered and they were up and running when they needed to be. Whether buying or leasing, Al-Bahar is committed to supporting our customers with the best equipment and the most cost effective solutions", added Mohammad Fuad Elayan, Sr. Sales Engineer, Equipment Sales, Al-Bahar.

For more details about D8T, visit-
www.albahar.com/products/new/machines/details/dozers/d8t/current/33/134294308978/406/482/322/

LET'S DO THE WORK.™

For more information, contact us at
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